

TNT Corporate Information November 2009



World-class global leader in express and mail

152,000 employees
64 countries
Network covers 200 countries



- Largest in express in Europe
- 40 aircraft
- 26,610 vehicles
- 230 million consignments



- Best postal operator in the world
- Mail networks in eight European countries
- 4.7 billion addressed mail items in Holland

Our Board: transparent and accountable



Peter Bakker, CEO



**Henk van Dalen,
CFO**



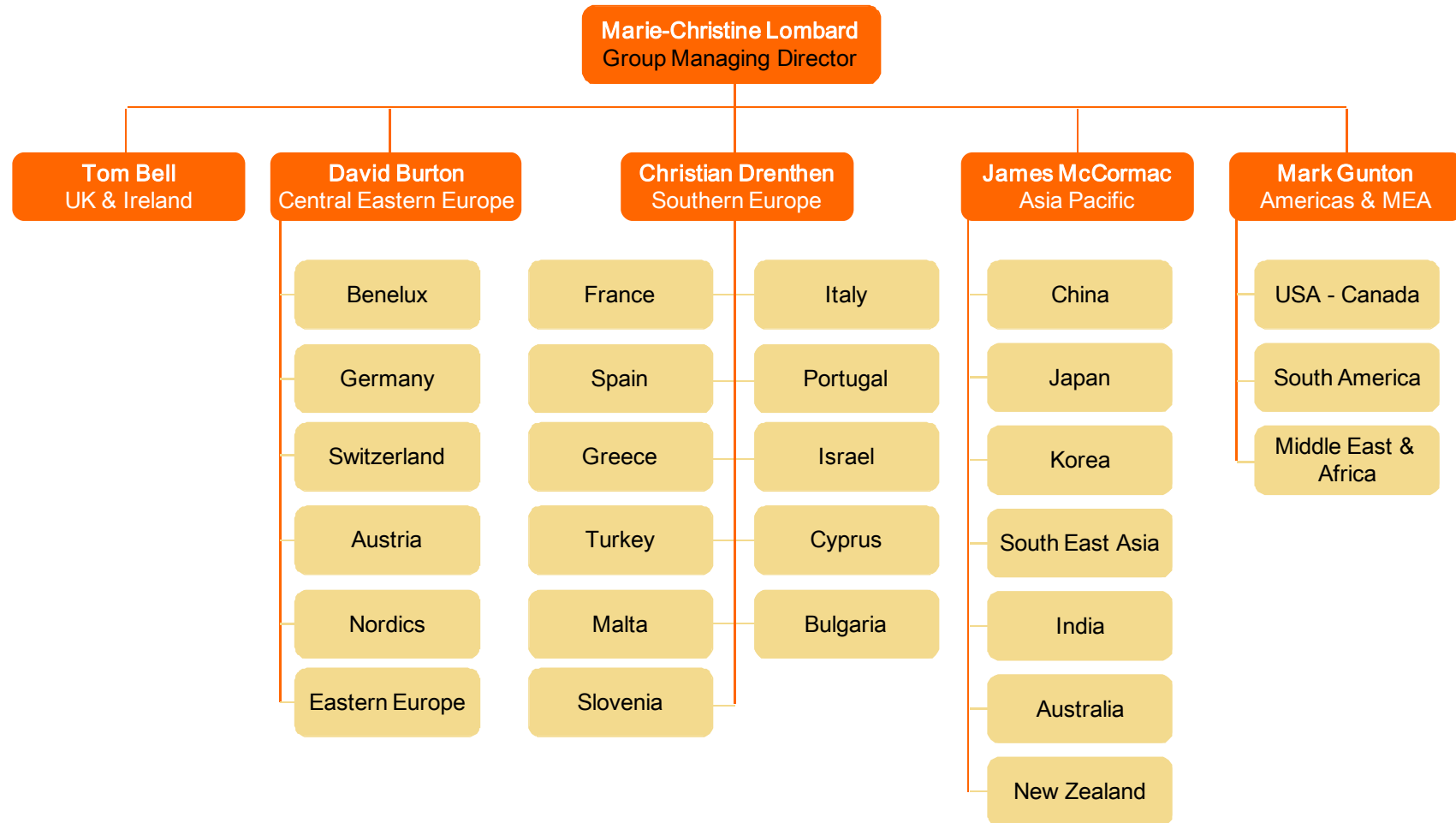
**Marie-Christine
Lombard**



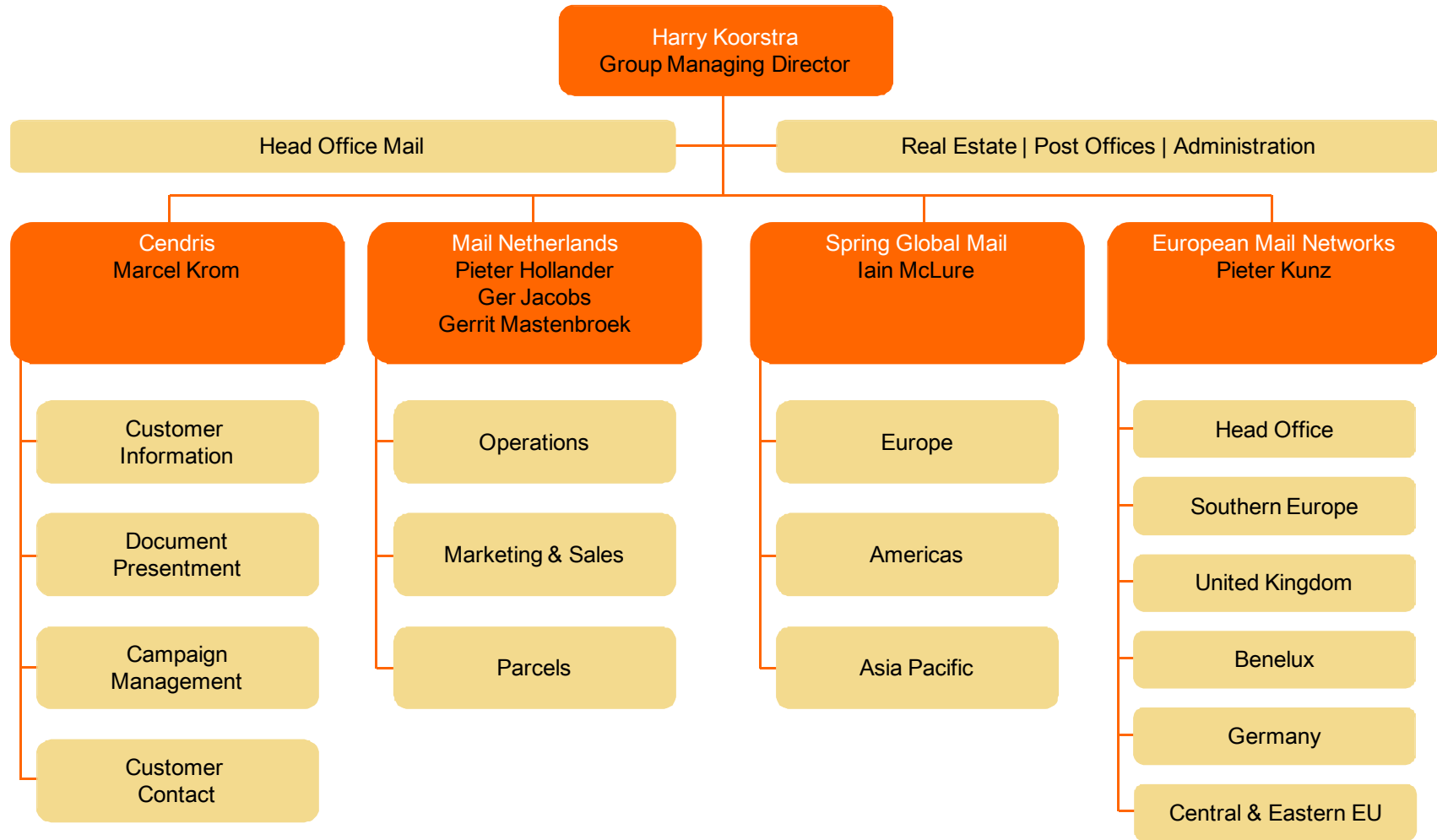
**Harry
Koorstra**

Operations	Overall/ Strategy	Finance	Express	Mail
Growth	China, India & Brazil	Disposals	Emerging markets	European Mail Networks, Parcels

TNT Express organisation



TNT Post organisation



Our mission

- Our mission is to exceed our customers' expectations in the transfer of their goods and documents around the world
- We deliver value to our customers by providing the most reliable and efficient solutions through delivery networks
- We lead the industry by
 - Instilling pride in our people
 - Creating value for our shareholders
 - Sharing responsibility for our world

Focus on networks

2008 – 2012



- Strengthen the core
- Grow profitable emerging platforms
- Maintain focus on shareholder value

Grow and build value

Our partnership with World Food Programme

Successful partnership evaluation after 5 years of partnership:
the partnership continues



Key areas:

- Knowledge transfer
- Hands-on support
- Awareness and fundraising

- Building employee engagement
 - Strong internal enthusiasm and pride
 - Volunteers at work in Nicaragua, the Gambia, Tanzania, Malawi and Cambodia
 - Walk the World 2009: 360,000 participants, 210 locations in 67 countries

www.movingtheworld.org

Fighting climate change: Planet Me

It is our ambition to become the first zero emission transport company.

- We will measure and manage our CO₂ footprint through our **Count Carbon** initiative
- We will continuously increase the CO₂ efficiency of our operations through our **Code Orange** initiatives
- **Choose Orange** will engage our employees to participate at work and at home with their families
 - One of these initiatives is a global contest to reduce fuel consumption: the Drive Me challenge

www.tntplanetme.com



A great place to work

FORTUNE 2006
The World's Most Admired Companies

Delivery

2006	2005	COMPANY	SCORE
1	2	FedEx	8.41
2	1	United Parcel Service	8.17
3	3	TNT	5.39
4	4	Nippon Express	5.22
5	6	Japan Post	5.10
6	8	Royal Mail Holdings	5.00
7	5	Deutsche Post (DHL)	4.84
8	9	La Poste	4.62
9	7	U.S. Postal Service	4.47
10	-	Poste Italiane	4.04



#1 in Dow Jones Sustainability Index 2009

1



- 2007, 2008, 2009 Super sector leader and highest scoring company in DJSI
- 100% scores in 10 out of 16 criteria



2008 Full year results: Pressure on Express

€ million	FY 2008	FY 2007	% change
Revenues	11,152	11,017	1.2%
Operating income (EBIT)	982	1,192	-17.6%
Profit from continuing operations	560	783	-28.5%
Profit from discontinued operations		206	
Profit attributable to the shareholders	556	986	-43.6%
Dividend per share over the year (€cents)*	71.0	85.0	

* Dividend per share for 2008 is calculated on the basis of the final dividend of 34 eurocent per share and the pro forma value of 37 eurocent per share for the proposed stock dividend of one share for every forty shares to be paid out of distributable reserves and based on the volume weighted average share price of 11 – 13 February 2009 (€14.66)

Q3 2009: Further stabilising environment

€ million	As reported			Underlying*	
	Q3 2009	Q3 2008	% change	Q3 2009	Q3 2008
Revenues	2,483	2,687	-7.6%	2,530	2,687
EBITDA	269	297	-9.4%	284	297
Operating profit (EBIT)	179	209	-14.4%	194	209
Profit from continuing operations	102	113	-9.7%		
Profit attributable to the shareholders	99	113	-12.4%		
Net cash from operating activities	97	104	-6.7%		

* The underlying figures are at constant currency and for Express exclude the impact of one-off charges

TNT in numbers (1)

At 31 December 2008

Vehicles	30,361*
Aircraft	40**
Mail depots/hubs	456
Express depots/hubs	2,376
Mail retail outlets in the Netherlands	2,370

* A substantial number of vehicles are not owned by TNT but are leased or subcontracted

** Aircraft in active service at 27 July 2009. A substantial number of aircraft are not owned by TNT but are leased or subcontracted

TNT in numbers (2)

At 31 December 2008

Countries with company-owned operations	64
Countries served by Express	200
Employees	152,174*
Addressed postal items in the Netherlands	4,693,000,000
- per delivery address	601
- per delivery day	15,300,000
Express total tonnes carried	7,451,803
Express total consignments carried	230,431,000

* At 26 September 2009

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sure *we can*

